Thank you for your interest in becoming an Xmultiple OEM Advantage Partner. Please fill out the below information and fax your application to 805-579-7800. We will be in contact with you once your application has been reviewed and approved.

Company Information:

Company Name:
_____
Contact Name: _____ Title:
_____
Address:
_____
_____
City: _____ State/Providence:
_____
Zip/Postal Code: _____ Country:
_____
Phone: _____
Fax:_____
E-Mail Address: _____ Website
Address:_____

Business Information:

What is your business model? Circle the answer

VAR (Value-Added Reseller) Systems Integrator OEM
Year Established: _____ Annual Gross Sales:
_____
What is your anticipated annual purchase level of FlashPoint ShareDrive products? Do not include accessory sales.

$1M-$2.5M
$500,000-$1M
$100,000-$500,000
$5,000-$100,000
Undetermined

Do you have staff that will be dedicated to technically supporting any products purchased from Xmultiple Technologies?
Yes No

How many technical/technical support people do you employ?
1-4
5-15
16-20
over 25

Technical Contact Name/Phone/E-Mail:
_____

Where is your application software developed?
In-house/Number of programmers on staff
3rd Party Developer

List all peripherals, hardware and software your company sells including those products competitive with Xmultiple Technologies:
_____
_____
_____
_____
_____

Xmultiple Technologies, Inc.
Xmultiple OEM Advantage Partner Program Application

Please list any certifications you have received for your hardware/software solutions. Specifically include any certifications related to DOS, Microsoft® Windows® CE or CE .NET:
_____
_____
_____
_____
_____

Please list any other partnerships that you are involved with:
_____
_____
_____
_____
_____

Marketing Information:

What Xmultiple Technologies FlashPoint ShareDrive products are you interested in?

FP01-128 (128 MB)
FP01-256 (256 MB)
FP01-512 (512 MB)
FP01-100 (1 Gigabit)
FP01-200 (2 Gigabit)

Which of the following comprises the majority of your customer base?

Fortune 500 Companies
Large Companies
Mid-Sized Companies
Small Companies
Individual
Government
Educational Institutions
Other:

Please list your targeted industries:

Warehousing/Distribution
Manufacturing
Transportation
Healthcare/Medical
Technical/Field Service
Utilities
Defense/Military
SupplyChain/Logistics
Security
Mobile/GPS/GSM
Retail
Other: _____

Typical Application Description(s):
_____
_____
_____
_____
_____

Please provide a brief description of your product solutions:
_____
_____
_____
_____
_____

What types of marketing activities do you participate in?
PR
Advertising
Direct Mail
Special Promotions
Trade Shows
Other:_____

The statements provided in this application are true and complete to the best of my knowledge. I understand that Xmultiple Technologies will treat the information submitted in this application with discretion. By signing this application I understand that we are partnering to sell products of a technical nature. We are committed to providing first-tier technical support for all FlashPoint ShareDrive products we buy/sell.

Authorized Signature _____ Date _____
Application Company

Authorized Signature _____ Date _____
Xmultiple Technologies, Inc.