



Thank you for your interest in becoming an Xmultiple OEM Advantage Partner. Please fill out the below information and fax your application to 805-579-7800. We will be in contact with you once your application has been reviewed and approved.

**Company Information:**

Company Name:

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_

Zip/Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_ Website

Address: \_\_\_\_\_

**Business Information:**

What is your business model? Circle the answer

VAR (Value-Added Reseller)      Systems Integrator      OEM  
Year Established: \_\_\_\_\_ Annual Gross Sales: \_\_\_\_\_

What is your anticipated annual purchase level of FlashPoint ShareDrive products? Do not include accessory sales.

- \$1M-\$2.5M
- \$500,000-\$1M
- \$100,000-\$500,000
- \$5,000-\$100,000
- Undetermined

Do you have staff that will be dedicated to technically supporting any products purchased from Xmultiple Technologies?

Yes No

How many technical/technical support people do you employ?

- 1-4
- 5-15
- 16-20
- over 25

Technical Contact Name/Phone/E-Mail:

\_\_\_\_\_

Where is your application software developed?  
In-house/Number of programmers on staff  
3rd Party Developer

List all peripherals, hardware and software your company sells including those products competitive with Xmultiple Technologies:

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## Xmultiple Technologies, Inc. Xmultiple OEM Advantage Partner Program Application

Please list any certifications you have received for your hardware/software solutions. Specifically include any certifications related to DOS, Microsoft® Windows® CE or CE .NET:

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Please list any other partnerships that you are involved with:

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Marketing Information:

What Xmultiple Technologies FlashPoint ShareDrive products are you interested in?

FP01-128 (128 MB)  
FP01-256 (256 MB)  
FP01-512 (512 MB)  
FP01-100 (1 Gigabit)  
FP01-200 (2 Gigabit)

Which of the following comprises the majority of your customer base?

Fortune 500 Companies  
Large Companies  
Mid-Sized Companies  
Small Companies  
Individual  
Government  
Educational Institutions  
Other:

Please list your targeted industries:

- Warehousing/Distribution
- Manufacturing
- Transportation
- Healthcare/Medical
- Technical/Field Service
- Utilities
- Defense/Military
- SupplyChain/Logistics
- Security
- Mobile/GPS/GSM
- Retail
- Other: \_\_\_\_\_

Typical Application Description(s):

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Please provide a brief description of your product solutions:

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What types of marketing activities do you participate in?

- PR
- Advertising
- Direct Mail
- Special Promotions
- Trade Shows
- Other: \_\_\_\_\_

The statements provided in this application are true and complete to the best of my knowledge. I understand that Xmultiple Technologies will treat the information submitted in this application with discretion. By signing this application I understand that we are partnering to sell products of a technical nature. We are committed to providing first-tier technical support for all FlashPoint ShareDrive products we buy/sell.

Authorized Signature \_\_\_\_\_ Date \_\_\_\_\_  
Application Company

Authorized Signature \_\_\_\_\_ Date \_\_\_\_\_  
Xmultiple Technologies, Inc.